



The Alliance, with the United Building Trades Council of Southern New Jersey, remodeled and donated a new home to "The Heart of Camden," the interior and dedication of which is pictured above.

## An Alliance Built on Care and Compassion

In 1997, the South Jersey Mechanical Contractors Association (SJMCA) and the Plumbers and Pipefitters of UA Local 322 formed a cooperative business and marketing effort known throughout the area as The Alliance. This unique partnership demonstrates the benefits of cooperation by having labor and management working together for the common goals of safety, dependability and quality.

For many years, the SJMCA and Local 322 have helped build Southern New Jersey with quality craftsmanship, and on-time, on-budget projects. The Alliance works on all facets of construction projects throughout the region from industrial projects at Valero and Sunoco, to commercial facilities such as the Borgata, to residential homes and developments.

The Alliance takes great pride in the training of apprentices and journeymen. Our apprentices are put through a rigorous five-year training program consisting of at least 8,500 to 10,000 hours of on-the-job training and 1,080 hours of related training in the classroom. We strive for an alcohol and drug-free work environment and promote a culture of quality mechanics.

The education of our workforce does not end with the apprenticeship program. We continue to train our journeymen at our state-of-the-art training facility. If there's a project that requires new training methods, then we mobilize our workforce to be able to fulfill the project on-time and on-budget. We support our members that seek advanced training and are proud of the

number of members of Local 322 that participate in Drexel University construction courses.

In February of 2006, The Alliance signed an agreement with OSHA that further emphasized our commitment to safety. This past year we completed a million man hour project at a major refinery with Zero recordable safety violations. This commitment to safety ensures that projects will not be delayed and will finish on-time and on-budget.

We are proud members of our South Jersey community and we respond in many ways. The Alliance is known for its charitable contributions. We donate Holiday Baskets to the less fortunate and participate in the Toy Drive for Catholic Charities in Atlantic City every year. We have completed plumbing work for Robin's Nest Shelter, hot water heater replacements for Burlington County flood victims and recently replaced a condensing unit for the Red Cross in Camden. The Alliance is also actively involved with The Heart of Camden and in October finished a total home makeover where we helped renovate an abandoned home and donated it to The Heart of Camden. When you build with The Alliance, you're building with caring, compassionate and committed neighbors!

To learn more about us, we encourage you to visit our Website at [www.thealliancenj.org](http://www.thealliancenj.org). Here you will be able to learn more about The Alliance, our training programs, our history and our commitment to building South Jersey. ■

### The Alliance

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**Website:** [www.thealliancenj.org](http://www.thealliancenj.org)

**Number of Employees:** Over 2,100

**Product or Service:** Plumbing, pipefitting and HVAC service

**Top Executives:** James B. Kehoe, Business Manager, Local 322; John J. Connors, Executive Director, SJMCA

**Year Founded:** 1912

